

Email: hr@syrclean.com

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## > **POSITION:**LEAD GENERATOR

We are looking for an enthusiastic internal lead generator to contribute in generating sales for our company.

## **Key Responsibilities:**

- · GAP analysis of your accounts
- · Contacting existing customers with view of selling other products within our portfolio
- · Contacting existing customers with information about our current promotions
- · Generate Sales Leads for Area Sales Managers
- · Leasing and supporting Sales Managers
- · Contacting customers and asking questions to understand customer requirements
- · Liaising with Marketing department and customers with regards to new product launches
- · Gaining a strong understanding of our customers
- · Promote our slow moving stock to customers

## Skills/Experience:

- · Excellent interpersonal skills
- · Good communication skills, both written and verbal
- · Ability to convey technical information clearly and in a benefits-focused manner
- · Friendly telephone manner

## Benefits:

- $\cdot$  23 days of holiday increasing with the length of service
- · Salary sacrifice pension scheme
- · Employee Assistance Programme
- · Health Cash Plan
- · Paid sick leave
- · High performance based commission pay

All product Training will be provided.

Location: Lye, Stourbridge